

PEOPLE
TECHNOLOGY
LOCAL GROWTH
A STRONGER
TOMORROW

BOILTE NATIONAL MANUFACTURING PARTNERSHIP

Manufacture BOILTE in your country.
Grow your national market.

ONE COUNTRY. ONE QUALIFIED MANUFACTURING PARTNER. ONE GLOBAL BOILTE SYSTEM.

A real manufacturing partnership - not a logo license.
Localized production, sales and lifecycle support of BOILTE equipment.

One country

ONE PARTNER

Initial Product Platform

INCLUDED

Mandatory finished stock

NONE

Country exclusivity
Performance-based

EARNED

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HOW THE BOILTE MODEL WORKS

BOILTE is developing an international network of local manufacturing for industrial heating equipment and selects one qualified manufacturing partner to develop the national market.

GLOBAL
TECHNOLOGY.
LOCAL
OPPORTUNITIES.

BOILTE PROVIDES

- Product Platforms
- Engineering
- Technical Documentation
- Factory Launch
- Quality System
- International Brand
- Marketing & Customer Opportunities
- Partner Portal

THE PARTNER PROVIDES

- Operational manufacturing facility
- Qualified personnel
- Local production
- Market knowledge
- Sales and execution
- Installation, commissioning and service

HOW THE PARTNER EARNS



THE KEY IDEA

The partner does not need to create a new boiler business from scratch. BOILTE provides the technology and commercial foundation, while the partner develops a local industrial business based on existing production.

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COMMERCIAL MODEL & ECONOMICS

Together we build local manufacturing. Real opportunities. Sustainable growth.

KEY TERMS OF THE PARTNERSHIP MODEL

Application Submission	FREE
Preliminary Qualification	FREE
Technology & Factory Launch	from \$20,000*
Initial Equipment Package	INCLUDED
Additional Equipment	from \$7,500*
Launch Credit	up to 50%*
Mandatory Finished Product Stock	NONE
BOILTE Equipment Sales	0% ROYALTY
Partner Sales (Local Manufacturing)	3-5%*
BOILTE Leads / Partner Sales	3-5%* + Lead Commission 0%
Minimum Annual Royalty	from \$5,000 / YEAR*
Territorial Exclusivity	PERFORMANCE-BASED



RELIABLE EQUIPMENT.
READY FOR OPERATION IN YOUR REGION.

THREE SALES SCENARIOS

A —

**BOILTE sells to the customer;
the partner manufactures**

Royalty 0%. The partner receives the agreed Manufacturing Purchase Price. BOILTE earns the Commercial Margin.

B —

**Lead provided by BOILTE, but the
contract with the customer is
signed by the partner**

Licensed Manufacturing Royalty 3-5%* of Net Equipment Sales. Additional Lead Commission 0%.

C —

**The partner independently finds
the customer and sells**

Licensed Manufacturing Royalty 3-5%* of Net Equipment Sales.

* Final terms depend on the country, Product Platform, Manufacturing Scope, facility readiness, local certification, market size, and agreed territorial rights.

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HOW TO BECOME A BOILTE PARTNER

Together we build local production. Real opportunities. Sustainable growth.

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01 —
Application
— **FREE**

02 —
Preliminary
Qualification
— **FREE**

03 —
Partnership &
Country Discussion

04 —
Partnership Agreement
& Factory Launch

05 —
BOILTE Factory
Assessment

06 —
BOILTE Pilot
Product

07 —
BOILTE Manufacturing
Authorization

08 —
National Market Launch
& Product Development

WHAT WE REQUIRE FROM A PARTNER

- Existing industrial facility with qualified production personnel
- Proven industrial equipment manufacturing capability
- Controlled welding, QA/QC and material traceability
- Required testing and quality controls
- Financial capability to execute real industrial orders
- Readiness for BOILTE Technical Documentation & Quality Standards
- Local sales, installation, commissioning, service & spare-parts capability

IMPORTANT

Manufacturing Authorization is specific to the company, facility, Product Platform and approved Manufacturing Scope. Factory Assessment alone does not authorize serial production; required actions and a successful Pilot Product come first.



START WITH A PRELIMINARY QUALIFICATION

APPLICATION — **FREE** | PRELIMINARY QUALIFICATION — **FREE**

APPLY FOR NATIONAL MANUFACTURING PARTNERSHIP

boilte.com/partners/apply/